

FORTEC Elektronik AG · Augsburger Str. 2b · 82110 Germering · Germany

To our customers and partners

Germering, 13 February 2020

FORTEC Elektronik AG and Distec GmbH are growing together

Dear Sir or Madam,

to become even faster, more efficient and therefore, more attractive to our customers, the executive board of the FORTEC Elektronik AG has decided to offer the entire Displays & Embedded portfolio of the FORTEC Group through Distec GmbH. This decision was approved by our shareholders at the general meeting on 6 February 2020, so that we can start implementing it immediately.

For you as our customer this means:

- Continuous expert advice by known contact partners
- Wider range of products from a single source
- Faster deliveries from a modern logistics center
- Improved processes due to one single supplier channel
- Joint know-how for customer-specific projects

We therefore kindly ask you to change your master data accordingly or to update them as of 1 April 2020. For the time being, you can contact your previous contact partners through the same telephone numbers and e-mail addresses. The contact details for Distec GmbH can be found at the end of this letter. If necessary, please forward this letter to further employees concerned.

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FORTEC Elektronik AG

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Web: www.fortecag.de

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Trade Register:
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Chairman of the Supervisory Board:
Christoph Schubert
Executive Board:
Sandra Maille (Spokeswoman),
Bernhard Staller, Jörg Traum

UniCredit Bank AG München
BLZ: 700 202 70
Account No.: 163 023 0013
IBAN: DE69 7002 0270 1630 2300 13

Our plan on how to keep this transition as simple and straightforward for you:

- Up to and including 20 March 2020, please continue placing your orders with FORTEC Elektronik AG
 - The last delivery date from the FORTEC Elektronik AG warehouse will be 20 March 2020
 - Subsequently, the FORTEC Elektronik AG warehouse will be relocated to the Distec GmbH address
 - Subject to your consent, we will allow ourselves to deliver your open orders from cw 13 (23 - 27 March 2020) until 20 March 2020, to avoid any disruptions in your production planning
 - We will ship deliveries, scheduled for this time frame, prior to the relocation
- ***Please contact your contact person at FORTEC Elektronik AG if you cannot consent to this one-time early delivery***
- As of 1 April 2020, please send all orders to Distec GmbH only
 - As of 1 April 2020, invoices will be issued by Distec GmbH only
 - As of 1 April 2020, all open orders will be re-confirmed under Distec GmbH
 - As of 1 April 2020, Distec GmbH will issue all invoices for deliveries

Our long-term strategy within the FORTEC group will remain unchanged. The most important motivation for our actions is and will always be to inspire you with our passion for display and embedded solutions and to offer you constant and continuous support.

We are looking forward to a continued pleasant and successful cooperation with you. If you have any questions or suggestions, I will gladly remain at your disposal together with my entire team.

Yours faithfully,



Bernhard Staller
Executive Board Display Technology & Embedded
FORTEC Elektronik AG

P.S.: To give you an impression of Distec GmbH and the overall performance of our group, we have attached a summary below.

About Distec GmbH

The specialist for LCD Screen Solutions

Distec GmbH, with its headquarters in Germering, near Munich and a plant in Hörselberg-Hainich, near Eisenach is an international provider of individual components and complete solutions in the fields of display technology and embedded computing for professional customers in all industries. Distec GmbH is a member of the FORTEC Group with access to products, services and expertise of a large high-tech company network.

Distec GmbH business portfolio in detail:

- Development and manufacturing of industrial monitors for various fields of application, amongst which: public displays, fireload sensitive areas, video walls, shop windows with high light irradiation or any industrial application Video Posters.
- Development and manufacturing of industrial TFT display controllers for standard video signals such as RGB, DVI HDMI or Display Port, entry level SBCs and industrial media players with with ARM-based technologies.
- Delivery of TFT displays fully equipped with touch components, cables, power supplies and ready-to-use LCD Kits from currently 1.77" up to 86".
- Design, manufacture and delivery of customised LCD Display solutions. This service includes everything from mechanical design for customer projects, hardware and software development and Touch integration, to manufacture and staging in its own facilities.
- VacuBond® Optical Bonding of the latest generation: in its clean room Distec GmbH optically bonds touchscreens and/or protective glass on TFT displays up to 32". Distec GmbH offers a zero-optical defect production and can bond directly into your housing or eliminate free air spaces within the TFT for ex-protected areas.
- Distribution and development of industrial embedded boards and systems, ready-to-use board display kits including all accessories and various options, such as a customer-specific BIOS and operating system

For more information visit: www.distec.de/en/

Below, you will find the company details for your master data as of 1 April 2020:

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