

The top half of the image features a dark blue background with a complex, abstract pattern of glowing blue and white lines and dots, resembling a network or data flow. The Fortec Group logo is positioned in the upper left corner.

FORTEC
GROUP

**BIG ENOUGH TO COMPETE –
SMALL ENOUGH TO CARE.**

2ND QUARTER, FINANCIAL YEAR 2023/2024, MARCH 2024

THE AGENDA

01 OVERVIEW

02 KEY FIGURES 2ND QUARTER, FY 2023/2024

03 FORECAST

04 ANNEX

LOCALLY ANCHORED & GLOBALLY ACTIVE

FORTEC GROUP

FORTEC
INTEGRATED

FORTEC
POWER

FORTEC
SWITZERLAND

FORTEC
UNITED KINGDOM

FORTEC
UNITED STATES

Currently still visible with old logo

FORTEC
EGYPT

FORTEC
CZECH REPUBLIC

FORTEC
GROUP

2ND QUARTER 2023/2024: TIMES REMAIN CHALLENGING

Factors influencing the business development

- Normalization of delivery capacity, but longer than before Covid
- Inflation-driven increase in personnel costs and other operating costs
- Ukraine war
- Economic and political uncertainties

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STABLE RESULTS AFTER SIX MONTHS OF 2023/2024

2nd quarter in FY 2023/2024
compared to the 2nd quarter of the previous year

in Mio. EUR	01.07.23 - 31.12.23	01.07.22 - 31.12.23
Turnover	47.0	49.4
EBIT	4.5	4.6
Net income	3.2	3.4

- EBIT at previous year's level
- Stable turnover

A DETAILED LOOK AT THE CONSOLIDATED INCOME STATEMENT

IN THE ANNUAL COMPARISON 2023/2024 VS. 2022/2023

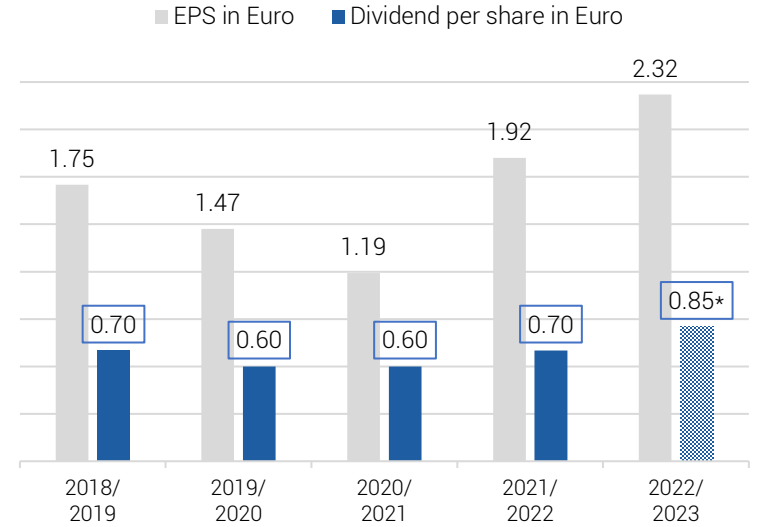
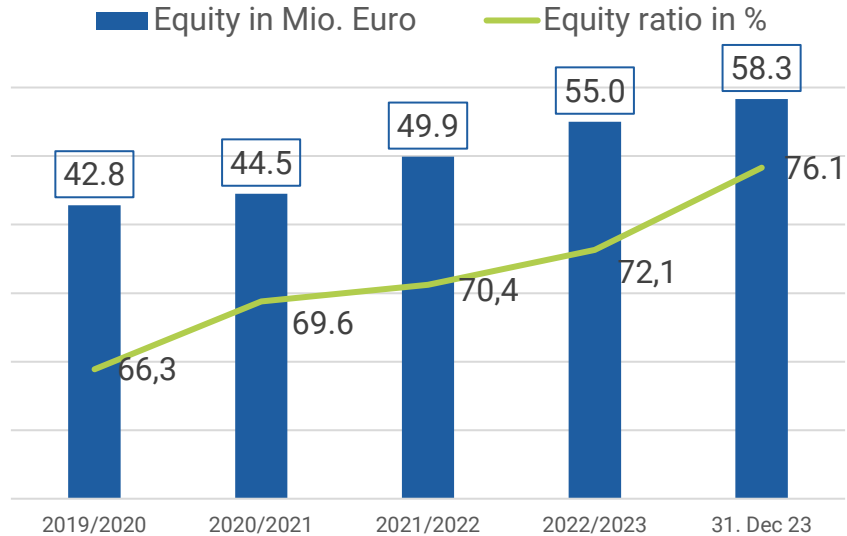
	1. Quarter 01.07.23- 30.09.23	2. Quarter 01.10.23- 31.12.23	Total 1. Half year 01.07.23- 31.12.23	Change to previous year	Total 1. half year 01.07.22 - 31.12.22
Umsatzerlöse in TEUR	26,586	20,370	46,956	-5.0 %	49,437
Betriebsergebnis (EBIT) in TEUR	3,527	1,001	4,528	-2.2 %	4,630
Konzernüberschuss in TEUR	2,404	812	3,216	-5.1 %	3,389
Gesamtergebnis in TEUR	2,544	792	3,336	+4.9 %	3,180

KEY FIGURES AT A GLANCE

Financial year	2018/2019	2019/2020	2020/2021	2021/2022	2022/2023
Turnover in Mio. EUR	88.3	87.7	77.4	89.0	105.9
EBIT in Mio. EUR	7.4	6.5	5.3	8.5	10.7
EBIT-Marge in %	8.4	7.4	6.9	9.5	10.1
Net income in Mio. EUR	5.7	4.8	3.9	6.3	7.6
Dividend per Share in EUR	0.70	0.60	0.60	0.70	0.85

- Over 39 years in the profit zone
- Solid financing
- Stable dividend policy

RIISING EQUITY AND STABLE DIVIDEND



*Dividend proposal

- Group equity as of 31.12.2023 at EUR 58.8 Mio. (30.06.2022: EUR 55.0 Mio.)
- Cash and cash equivalents as at 31.12.2023 at EUR 18.5 Mio. (30.06.2022: EUR 13.2 Mio.)
- Inventories as of 31.12.2023 at EUR 31.3 Mio. (30.06.2022: EUR 32.6 Mio.)

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FORECAST 2023/2024

Turnover

EUR 106.0 Mio. up to EUR 116.0 Mio. (financial year 2022/2023: EUR 105.9 million)

Group-EBIT

EUR 9,5 Mio. up to EUR 11.0 Mio. (financial year 2022/2023: EUR 10.7 million)

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FINANCIAL CALENDAR

29.05.2024	Publication of announcement 3rd quarter FY 2023/2024
August 2024	Hamburger Investoren Tage (HIT)
30.10.2024	Publication of financial report FY 2023/2024

LEGAL NOTICE

This presentation contains forward-looking statements about future developments that are based on current estimates and plans of the management. These are subject to risks and uncertainties. Should one of these factors of uncertainty or other imponderables occur or should the assumptions underlying the statements prove to be incorrect, the actual developments could deviate substantially from the possible developments mentioned or implicitly expressed in these statements.

The Company does not intend or assume any obligation to update any forward-looking statements, which speak only as of the date they are made.



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**THANK YOU VERY MUCH FOR
YOUR INTEREST.**

SANDRA MAILE | CEO CHAIRWOMEN OF THE BOARD